

	A	B	C	D	E	F	G	H	I
1	<b>LAND AND INVESTMENT PROPERTIES GROUP</b>								
2	<b>"LET'S MAKE A DEAL"</b>								
3	<a href="http://www.landandinvestment.com">SEE OUR WEBSITE @: www.landandinvestment.com</a> AND FIND US ON LinkedIn @: <a href="#">Land &amp; Investment Properties Group</a>								
4	<b>SPONSORED BY: JOHN LASTELIC, HAVEN EXCHANGE (866) 794-1031 (714) 960-9101 www.havenexchange.com</b>								
5	<b>SPONSORED BY: NANCYE WOODWARD, ORANGE COMMUNITY ESCROW (714) 288-6300 x3301, Cell: 714-608-5886, Email: nancye@orangece.com</b>								
6	<b><i>PLEASE SUPPORT OUR SPONSORS WITH YOUR BUSINESS</i></b>								
7	<b>Moderators: Dennis Wilson, Kathy Clark, Bob Howard, Manny Hernandez, John Lastelic, Brent Kenefick</b>								
8	<b>Worksheets Updated By: Clarence Alvey 714-839-7561 Email: alveyrealestate@aol.com</b>								
9	<b>HAVES / WANTS</b>	<b>State, County, or TG#</b>	<b>City or Nearby</b>	<b>Type of Property</b>	<b>Description</b>	<b>Price/Value</b>	<b>Broker / Agent</b>	<b>Phone &amp; EMAIL</b>	
10	HAVE	SB	Chino	Building FOR SALE OR LEASE	4,000 sf Office building fronts on Central Ave. w/ monument sign, nr I-60 Fwy. (OB Listing) (Commission split). COULD LEASE FOR APPX. \$1.00 sf NNN.	\$ 800,000	Alvey, Clarence	714-839-7561, 714-612-1010, alveyrealestate@aol.com	
11	WANT	OC, RV, SB		Vendor for General Contractor	Clients for a General Contractor who will build for you: SFR's, Duplexes, Triplexes, 4-Plexes, Strip Centers, Office Buildings, Industrial Buildings. Will show you credentials and portfolios on request.	\$ -	Alvey, Clarence	714-839-7561, 714-612-1010, alveyrealestate@aol.com	
12	HAVE	LA	E. Los Angeles	Apartments	8 Large 1br/1ba units. (SO 2.5%)	\$ 729,000	Ayoub, Antoine "Tony"	562-402-9394, tony@amayoub.com	
13	HAVE	Ventura	Oxnard	Land & Buildings	67,000 sf Retail Center w/ 6 tenants plus Circle K, ONLY. 5.8% CAP (SO 2.5%)	\$ 5,000,000	Ayoub, Antoine "Tony"	562-402-9394, tony@amayoub.com	
14	HAVE	Ventura	Oxnard	BusOp	ABOVE ITEM WITH Carwash, & Union 76 Gas Sta. (sold seperately @ \$2,500,000) (SO 2.5%)	\$6,200,000 for both Prop. & Bus, Op.	Ayoub, Antoine "Tony"	562-402-9394, tony@amayoub.com	
15	WANT	LA	N. Hollywood to W. LA	Land & Buildings	10,000 to 15,000 sf Commercial building on 1.5 to 2.0 ac for 250 to 300 parking spaces. For banquet/meetings.	Up to \$8m	Ayoub, Antoine "Tony"	562-402-9394, tony@amayoub.com	
16	WANT	LA	W. LA, Beverly Hills, Brentwood	Apartments	8-14 Units, Built after 1990	Up to \$10m	Ayoub, Antoine "Tony"	562-402-9394, tony@amayoub.com	
17	HAVE	Nationwide		SFR's	Wholesale REO Packages	From \$20m to unlimited	Boardman, Craig	714-832-5669, craig@seapointe.net	
18	WANT	Nationwide		Vendor for Loans	For COMMERCIAL / CHURCH properties	Any Amount	Boardman, Craig	714-832-5669, craig@seapointe.net	
19	WANT	Nationwide		Vendor for Loans	For Solar Projects	\$ -	Boardman, Craig	714-832-5669, craig@seapointe.net	
20	WANT	OC Only		Apartments	100 units plus, Value added.	\$ -	Boardman, Craig	714-832-5669, craig@seapointe.net	
21	HAVE	CO	Durango	SFR	8,000+ sf Ski House, 5bd/8ba. Will Exchange. (Can Add to BELOW)	\$ 3,400,000	Bohan, Thom	909-224-4217, thombohan@yahoo.com	

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9	HAVE	AZ	Hereford	SFR	4,578 sf 5bd/3.5ba w/ guest house. Will Exchange. (Can Add to ABOVE)	\$ 725,000	Bohan, Thom	909-224-4217, thombohan@yahoo.com	
22	WANT	CA		Land	For Apartment Projects	\$ -	Buchanan, Bob	714-271-6262, estatebuilder@roadrunner.com	
23	WANT	CA		Land	For SFR Projects	\$ -	Buchanan, Bob	714-271-6262, estatebuilder@roadrunner.com	
24	WANT	LA, SB, RV, Kern, Imp,		Land	VACANT: Minimum of 20 ac up to 1000 ac or more, Cash Deals	Up to \$500 per Acre	Chun, John	888-532-7999 REpo4Sale@yahoo.com	
25	HAVE	LA	nr La Puente	School / Church	On 6 ac with 300 seat Chapel, 17 Offices, 200 Bed Dorm, plus 10 Studios apts, plus 26 - 3br/2ba apts. Will carry paper.(SO 2%)	\$ 10,700,000	Clark, Kathy	626-664-3050, kathyelark@mail.com	
26	HAVE	RV	Colton (Richie Canyon)	Land	304 ac w/ TTM, in process, for 110 SFR's owned F&C, will carry paper or JV. (SO 2%)	\$ 8,000,000	Clark, Kathy	626-664-3050, kathyelark@mail.com	
27	HAVE	SB	Indio	Land	3.2 ac adjacent to a Future 50 ac Sports Park. Zn up to 40 units / ac. (SO 3%)	\$ 900,000	Clark, Kathy	626-664-3050, kathyelark@mail.com	
28	HAVE	LA	LA	Commercial	12,300 sf/ 6,800 sf lot Retail off, Storage 8604 S. Broadway LA 90003 (2.5%)	\$ 549,000	Clark, Kathy	626-664-3050, kathyelark@mail.com	
29	HAVE	LA640 J2	Pomona	Church	8,806 sf w/ 250 seats, across from City Hall.(SO 2.5%)	\$ 1,300,000	Clark, Kathy	626-664-3050, kathyelark@mail.com	
30	HAVE	LA635 F1	Los Angeles	Apartments	5 units @ 5150 Valley Blvd, (nr Alhambra) income \$3,400 /mo. (SO 2.5%)	\$ 450,000	Clark, Kathy	626-664-3050, kathyelark@mail.com	
31	HAVE	LA	Los Angeles	Church	619 seats @ 8612 S. Broadway, nr Manchester. (SO 2.5%)	\$ 525,000	Clark, Kathy	626-664-3050, kathyelark@mail.com	
32	WANT	SD	San Diego Area w/1 10 mi of dwntrn	Land or Church	20 to 40 ac or 40,000 sf bld w/ 10 ac for Church, School & Convention Center	\$ -	Clark, Kathy	626-664-3050, kathyelark@mail.com	
33	WANT	LA	LA	Church	10,000 sf min to 20,000 sf - to convert to a Church to seat 500 +.	Up to \$5m	Clark, Kathy	626-664-3050, kathyelark@mail.com	
34	HAVE	RV	Palm Springs	Land	17 ac, appraisal @ \$740,000. (YKYIKM)	\$ 260,000	Cropper, Steve	714-392-1100 SLC1040@yahoo.com	
35	HAVE	Nationwide		Personal Property	National Media Advertising (YKYIKM)	\$ 1,000,000	Cropper, Steve	714-392-1100 SLC1040@yahoo.com	
36	HAVE	Nationwide		Personal Property	Common Stock - publicly traded. (YKYIKM)	\$ 1,000,000	Cropper, Steve	714-392-1100 SLC1040@yahoo.com	
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38	WANT	So Cal		Investors	Senior Care Business. (YKYIKM)	WETV	Cropper, Steve	714-392-1100 SLC1040@yahoo.com	
39	WANT	International		Investors	100 Timeshares	WETV	Cropper, Steve	714-392-1100 SLC1040@yahoo.com	
40	WANT	International		Vendor for Loans	Construction/rehab loans.	\$5m to \$200m	Cropper, Steve	714-392-1100 SLC1040@yahoo.com	
41	WANT	So Cal		Vendor for Loans	Private & Institutional funds for lending on Residential, commercial and land development.	\$300K to \$200m	Cropper, Steve	714-392-1100 SLC1040@yahoo.com	
42	WANT	International		BusOp	Businesses making a \$200,000 NOI or more, after Management.	\$ -	Cropper, Steve	714-392-1100 SLC1040@yahoo.com	
43	WANT	Nationwide & International		Buildings	4 & 5 STAR HOTELS Max 2 owners, must have food & beverage operations.	Up to \$100m	Cropper, Steve	714-392-1100 SLC1040@yahoo.com	
44	HAVE	OC	Anaheim	Land	2 ac site approved for 20 townhomes/condos. (SO ??%)	\$ 3,300,000	Desai, Alan	714-940-0040, alan@desaicompany.com	
45	HAVE	OC	Anaheim	Land	2.6 ac site approved for 45 townhomes/condos. (SO ??%)	\$ 4,400,000	Desai, Alan	714-940-0040, alan@desaicompany.com	
46	HAVE	OC	Anaheim	Buildings	7 condos in 2 buildings. (SO ??%)	\$ 2,900,000	Desai, Alan	714-940-0040, alan@desaicompany.com	
47	HAVE	OC	Anaheim	For Rent Land	2+ ac w/ concrete pad, ideal for Landscaper or Towing Business. (SO ??%)	\$2,200 /mo	Desai, Alan	714-940-0040, alan@desaicompany.com	
48	WANT	LA, OC		Land	Infill - 1/2 to 3 ac to build 5 to 15 SFR's	\$ -	Desai, Alan	714-940-0040, alan@desaicompany.com	
49	WANT	LA, OC		Buildings	Discounted investment properties.	Up to \$5m	Desai, Alan	714-940-0040, alan@desaicompany.com	
50	WANT	LA, OC		SFR's	REO or Distressed to rehab & flip.	Up to \$400k	Desai, Alan	714-940-0040, alan@desaicompany.com	
51	WANT	Nationwide		Land or Buildings	1 to 100 ac Brownfield Properties with soil Contamination of any type. Buyer can assume Environmental Liability from seller. J.V. with seller possible. Will look at discounted notes secured by contaminated Property. Looking for non Performing Notes	\$ -	Ellens, Jacob / Howard, Bob	562-424-6412, jellens@monroeservicesinc.com	
52	HAVE	Panama		Land & SFR's	USA Friendly Land, SFR's and Investment properties	\$19,900 - \$49,900	Ewert, Don	011-506-359-3093, donewert@gmail.com	
53	HAVE	LA Page F	Lancaster	Land	540 Ac Ave B at 200 St West, vacant, APN 3256 -005-001 OWC some (SO 4%)	\$ 1,890,000	Gels, Al	949-722-6677, avland@realtor.com	
54	HAVE	LA 4288 H5	Palmdale / Littlereock	Land	252.8 Ac Fronts paved Ave T at 126th ST East. Consists of 11 contiguous parcels. Priced for cash sale. (SO 4%)	\$ 1,700,000	Gels, Al	949-722-6677, avland@realtor.com	

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9	HAVE	LA3833 D5	Black Butte - Palmdale area	Land	360 Ac Palmdale Blvd at 250th St East, Vacant Desert Land, Suitable for Land Banking, Renewables: Solar or Wind. APN 3091-021-017 (OWC some)(SO 4%)	\$ 1,440,000	Gels, Al	949-722-6677, avland@realtor.com	
55	HAVE	LA4017 4	Lancaster	Land	146.12 Ac Ave B at 110 St West, Vacant Desert Land, Suitable for Farming, Land Banking, Renewables: Solar or Wind APN 3262-001-005 (OWC some)(SO 4%)	\$ 1,070,000	Gels, Al	949-722-6677, avland@realtor.com	
56	Have	LA Page F	Lancaster	Land	210 Ac Ave B 8 at 200 St West, 160 Ac Farm Land w/ Ag well, 40 Ac with Man. Home and dom. Well, 10 acres desert. APN 3256 -006-012, 013 & 019 OWC some (SO 4%)	\$ 1,050,000	Gels, Al	949-722-6677, avland@realtor.com	
57	HAVE	LA Page F	Lancaster	Land	38.2 Ac Ave I (EYE) at 50th St East, Vacant Farm Land, Suitable for Land Banking, Renewables, Development APN 3382-023-001 (OWC some)(SO 4%)	\$ 517,500	Gels, Al	949-722-6677, avland@realtor.com	
58	HAVE	Santa Barbara	Montecito	Land	14.89 Ac, Zoned Rural Residential, Suitable for Home, Ranch or Avocado Grove, Exquisite Views. Owner may carry paper. (OWC some)(SO 5%)	\$ 500,000	Gels, Al	949-722-6677, avland@realtor.com	
59	HAVE	LA4196 A4	Palmdale	Land	4.7 ac Zn Heavy Ind, near SEC 8th St East at Lockheed Way, @ \$3.50 sf (SO 4%)	\$ 389,000	Gels, Al	949-722-6677, avland@realtor.com	
60	HAVE	Kern Page 6	Rosamond	Land	40 Ac. 3 parcels, 5+ 15 Ac includes home with dom well. 20 for other desert parcel. APN 261-200-015, 018 & 019. (SO 4%)	\$ 200,000	Gels, Al	949-722-6677, avland@realtor.com	
61	HAVE	LA4014 E2	Willow Springs	Land	5. ac Zn Ind, Ave L 4 At 29th St East APN 3170-019-005 (SO 5%)	\$ 199,000	Gels, Al	949-722-6677, avland@realtor.com	
62	HAVE	LA Page F	Lancaster	Land	20. Ac Ave B-8 and 210th St West, Vacant Land, Suitable for Land Banking or Renewables APN 3256-006-015 (SO 4%)	\$ 100,000	Gels, Al	949-722-6677, avland@realtor.com	
63	HAVE	LA4013 E7	Lancaster	Land	2.5 Ac, Zoned Light Industrial, 20th ST West and Ave G6 APN 3118-005-054 (SO 5%)	\$ 99,000	Gels, Al	949-722-6677, avland@realtor.com	
64	HAVE	LA4014 D1	Lancaster	Land	2.45 Ac, Zoned Light Industrial, Ave G at 65th ST West, APN 3268-015-017(SO 5%)	\$ 99,000	Gels, Al	949-722-6677, avland@realtor.com	
65	HAVE	LA4014 D2	Lancaster	Land	2.29 Ac, Zoned Light Industrial, Fronts Ave G at 65th ST West, APN 3268-014-021 (SO 5%)	\$ 89,000	Gels, Al	949-722-6677, avland@realtor.com	
66	HAVE	LA4106 G4	Palmdale	Land	Call for my numerous listings in Palmdale/Lancaster area.	\$ -	Gels, Al	949-722-6677, avland@realtor.com	
67	WANT	SB		Land	200 to 640 Acres vacant land for a 2000 bed federal detention facility. Prefer Water and Electric services.	Market	Gels, Al	949-722-6677, avland@realtor.com	
68	WANT	Nationwide		Land	Renewable energy sites such as wind or solar under long term lease.	Market	Gels, Al	949-722-6677, avland@realtor.com	
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9									
70	WANT	CA, AZ, NV		Land or Mobile Home Parks	Established MH Parks or Land zoned MH to build parks.	Up to \$5m	Gels, Al	949-722-6677, avland@realtor.com	
71	WANT	Nationwide	Any small or large town	Investors	Roll your IRA into Real Estate. Ask me How!	\$ -	Gels, Al	949-722-6677, avland@realtor.com	
72	HAVE	LA	San Pedro	Multi-family	4 br ??????? 1 block fm beach, hi occupancy area, 180 degree view. (SO 3 to 6%)	\$ 600,000	Gold, William	949-394-7438, gold.will@yahoo.com	
73	WANT	Nationwide		Multi-family	Any property that Cash Flows	Up to \$10m	Gold, William	949-394-7438, gold.will@yahoo.com	
74	HAVE	RV	Winchester / Hemet	Land	14 ac to develop a Tract. OWC for 3 years. Has TTM available at a discount. (SO ??%)	\$ 500,000	Guptill, John	714-996-4559, jguptill@sbcglobal.net	
75	WANT	OC	Yorba Linda, Placentia, Brea	Land	Zoned Commercial, Industrial or for Apartments. Teardowns OK.	\$ -	Guptill, John	714-996-4559, jguptill@sbcglobal.net	
76	HAVE	WA	Puget Sound Area (Western WA State)	Land	Retirement Sites or investment properties - over 800 miles of waterfront lots and others. (SO negotiable)	From \$250k & up	Hernandez, Manny	562-665-4394 manuelereb@aol.com	
77	HAVE	LA	Glendora	MHP	29 Space Mobile Home Park, 2.75 ac, Family Owned for 45yrs, Beautiful Foothill Community. (SO 2.5%)	\$ 2,450,000	Hernandez, Manny	562-665-4394 manuelereb@aol.com	
78	WANT	CA	Most of LA County	Land & Buildings	Looking for opportunities in land, old SFRs, commercial properties, and apartments. All sizes.	\$ -	Hernandez, Manny	562-665-4394 manuelereb@aol.com	
79	WANT	LA	From SD to San Jose (No LA or OC)	Land or Buildings	Multiple Locations of Land, of 10,000 sf PLUS to build or buildings to convert to fast food site, for Golden Ox Restaurants.	\$ -	Hernandez, Manny	562-665-4394 manuelereb@aol.com	
80	WANT	CA	SoCal	Land	Infill and/or mixed-use projects, 50 units plus.	\$ -	Howard, Bob	949-887-7522, RSHoward707@roadrunner.com	
81	WANT	Nationwide	SoCal	Land	"Fractured" R-1 Tracts, Preferred w/ Record Map w/ Some Infrastructure, from 50 to 200 lots.	No Min, No Max	Howard, Bob	949-887-7522, RSHoward707@roadrunner.com	
82	WANT	CA	Northern or Southern	Land	100 SFR lots or more w/ TTM. Would look at Specific Plans of 1,000+ lots.	Market	Howard, Bob	949-887-7522, RSHoward707@roadrunner.com	
83	WANT	Nationwide		Land or Buildings	"Brownfield" Properties, 1 to 100+ ac. "Brownfield" is defined as an abandoned, idled or underused industrial site where redevelopment is complicated by real or perceived environmental contamination.	\$ -	Howard, Bob / Ellens, Jacob	949-887-7522, RSHoward707@roadrunner.com	
84	WANT	Nationwide		Land	800 ac to 2,000 ac for Specific Plan, for a Foreign Company w/ current presence in US.	Market	Howard, Bob	949-887-7522, RSHoward707@roadrunner.com	
85	WANT	Nationwide		Vendor for Tax Services	Clients who need Capital Gains & Ordinary Income Tax Planning & solutions. WE SOLVE TAX PROBLEMS.	\$ -	Jones, Bruce	800-300-4723, bjones@taxwealth.com	

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86	WANT	CA		Vendor for Mediation Services	MEDIATION SERVICES	\$ -	Keller, Dolf	949-240-1244, dolfkeller@cox.net	
87	WANT	Nationwide		Hotels or Hospitals	Non-Profit wants closed Hotels or Hospitals from 100 to 200 units.	\$ -	Keller, Dolf	949-240-1244, dolfkeller@cox.net	
88	WANT	CA		Buildings	Commercial properties to fix or JV.	Fm \$100k to \$2m	Keller, Dolf	949-240-1244, dolfkeller@cox.net	
89	WANT	Nationwide		Vendor for Bankruptcy Services	BK, ???????, Receivership	\$ -	Keller, Dolf	949-240-1244, dolfkeller@cox.net	
90	WANT			Vendor for Cost Segregation	Clients needed for Cost Segregation Partners services. Cost is \$10k+ Based on sf & Bld type & IRS form 3115.(25% Referral Fee to Agents) SEE: www.costsegregationpartners.com	\$1m & up	Keller, Dolf	949-240-1244, dolfkeller@cox.net	
91	WANT	Nationwide		Vendor for Loans	Freddie Mac - We underwrite and service. FHA & HUD. Apts & Assisted Living	Min \$5m	Kenefick, Brent	714-651-2183, brentkenefick@johnsoncapexpress.com	
92	WANT	Nationwide		Vendor for Loans	New CTL (Credit Tenant Lease) Loans, ie. Walgreens, CVS, etc. - 25 yr, fixed rates to 100% LTV @ 1.01 DCR, Non-recourse.	Min \$2m	Kenefick, Brent	714-651-2183, brentkenefick@johnsoncapexpress.com	
93	WANT	CA		Vendor for Loans	FHA Apt. loans & Assisted Living Nursing Homes 35 yr. Fixed 4% Range. Bridge to Perm Apt. Construction	Min \$2m	Kenefick, Brent	714-651-2183, brentkenefick@johnsoncapexpress.com	
94	WANT	LA, OC, SD		Vendor for Loans	SBA vs Conventional Analysis for Owner users. 10% Down may be possible with SBA.	\$ -	Kenefick, Brent	714-651-2183, brentkenefick@johnsoncapexpress.com	
95	WANT	LA, OC, SD		Vendor for Loans	Private money Lot Loans, under 10% rate.	\$ -	Kenefick, Brent	714-651-2183, brentkenefick@johnsoncapexpress.com	
96	HAVE	SB	29 Palms	Land	27.2 ac Zn Ofc/Comm, can be rezoned to Gen/ Comm, w/ 2,600 ft frontage on Hwy 62, E. of Mesquite Springs Rd. "Will Trade". (SO 2.5%)	\$ 788,000	Krajacic, George	714-739-4158, george@krajacic.com	
97	WANT	LA, OC, RV, SB		Vendor for Loans	Clients for Hard Money Loans for any type of Real Estate or Business. Equity loans to 60% LTV's w/ 15 day funding. 6 Mo to 1 yr term.	Fm \$500k to \$10m	Krajacic, George	714-739-4158, george@krajacic.com	
98	WANT	LA, OC, RV, SB		Land	To build SFR's or 5 to 40 Condo Units.	\$ -	Krajacic, George	714-739-4158, george@krajacic.com	
99	WANT	LA, OC, SD		Buildings	Distressed Properties. Also Fixers, Fire Damaged, Etc. SFR's, Apts, Office, Etc.	Up to \$20m	Krajacic, George	714-739-4158, george@krajacic.com	
100	WANT	So Cal, will consider SD		Condos	Condo Projects, Finished or Unfinished in a distressed situation.	Up to \$10m	Krajacic, George	714-739-4158, george@krajacic.com	

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101	WANT	Nationwide		Land & Buildings	Fixer Properties or Conversions: Fractured Tracts, Finished Lots, etc.	Up to \$10m	Kruger, Fred	714-812-8139, fwkruger@yahoo.com	
102	WANT	Nationwide		Vendor for Exchanges	Clients needed for HAVEN EXCHANGE, a Qualified Intermediary for 1031 Exchanges, E&O Ins, CPA's on retainer to help your client. Fully Segregated FDIC Insured Money Market Accts.+a surety bond for every penny. "THE SAFEST Q.I." www.havenexchange.com	\$500 fee for Both Properties	Lastelic, John; Zink, Dorothy; Brasier, Ben	866-794-1031, 714-514-5595, john@havenexchange.com, dorothy@havenexchange.com, ben@havenexchange.com	
103	WANT	Nationwide	SoCal	MH or RV Park	Moblle Home and RV Parks/ room for 100+ spaces.	Any Price	Leonelli, Ed	949-795-3630 edleonelli@hotmail.com	
104	WANT	CA		Building	Existing Buildings Commercial, Ind. MH& RV Parks. San Francisco to San Jose areas preferred.	Any Price	Leonelli, Ed	949-795-3630 edleonelli@hotmail.com	
105	HAVE	So Cal		CASH	<b>\$1,100,000 From a Delayed Exchange for Income Properties.</b>	Any Price	Leonelli, Ed	<b>949-795-3630 edleonelli@hotmail.com</b>	
106	WANT	So Cal		Vendor for Construction Inspections	"Inspections during Construction" for Concrete, Masonry, Steel, Fireproofing, etc. - Fixed price available.	Based on size of project	Long, Steve	714-360-0244, steve@stevenlong.com	
107	WANT	So Cal	Tustin, Irvine	Buildings	Office Medical Building, 1600 sf to 4500 sf w/ good parking (6 : 1,000 sf min).	Up to \$3m	Long, Steve	714-360-0244, steve@stevenlong.com	
108	WANT	Nationwide		Vendor for business consulting	Small business consulting for internet, marketing, management, technology, legal, tax, accounting, etc.	Based on plan	Long, Steve	714-360-0244, steve@stevenlong.com	
109	WANT	So Cal		Land	For Medical Office, Senior Care, & Multi-tenant projects w/ entitlements in place or we will work w/ sellers to secure entitlements before close of escrow. Will consider JV, Exchanges or All cash.	\$ -	Margrave, John	530-227-1964, margrave@aol.com	
110	HAVE	So Cal		Car Wash	<b>Car Wash Broker, SEE OTHER LISTINGS @: www.carwash-brokers.com</b>	<b>Fm \$1m to \$10m</b>	<b>McKettrick, Joe</b>	<b>562-280-0401, joemckettrick@carwash-brokers.com</b>	
111	HAVE	RV	Palm Springs	Land	<b>.936 ac Pad, w/ 35 yr lease &amp; CUP to build Express Car Wash in busy corner shopping center anchored by Stater Bros Mkt &amp; 99cent store. Will exchange.(SO 10%)</b>	<b>\$195,000 + fees or \$1,800,000 turnkey</b>	<b>McKettrick, Joe</b>	<b>562-280-0401, joemckettrick@carwash-brokers.com</b>	
112	WANT	CA		Vendor for Loans	SBA Specialist w/ California Bank & Trust	Up to \$100m	Nance, Ed	714-898-4935	
113	WANT	Nationwide		Vendor for Cost Segregation	Clients needed for Cost Segregation Partners services. Cost is \$10k+ Based on sf & Bld type & IRS form 3115.(25% Referral Fee to Agents) SEE: www.costsegregationpartners.com	\$1m & up	Rowan, Michael	714-308-7808, michaelprowan@msn.com	
114	WANT	LA, OC		SFR's	To Fix and Flip. (Will Pay Full Commission)	Up to \$300k	Sethi, Gary	714-713-9097, garysethi@gmail.com	
115	WANT	LA, OC		Apt	From 10- 15 Units	Up to \$3m	Sethi, Gary	714-713-9097, garysethi@gmail.com	

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9	HAVE	RV	Riverside	BusOp	Quiznos Subs, Turnkey \$380,000 gross sales, 29% profit margin.(SO 5%)	\$ 200,000	Sharples, Patrick	714-293-2792, patsharples@att.net	
116	HAVE	LA	Rowland Hights	Building	100% Leased Automotive Center, appx. 31,000 sf on 81,000 sf lot, w/ 7% Cap @ \$410,000 /yr Income NNN. Off th1 I-60 Fwy. (SO 2%)	\$ 5,800,000	Sharples, Patrick	714-293-2792, patsharples@att.net	
117	HAVE	LA	Long Beach	Land, Building & BusOp	4,016 sf Bldg on appx 2 ac lot w/ Automotive Service, 7 bays, 4 doors, 5 lifts. 9,000 sf behind bldg is leased to church for parking, @ \$4,500 mo. Will sell all or will lease for \$7,500 mo.	\$ 2,300,000	Sharples, Patrick	714-293-2792, patsharples@att.net	
118	HAVE	OC	Anaheim	BusOp	1,500 sf General Market, equity sale. On Anaheim No. of Ball. (SO 5%)	\$ 113,000	Sharples, Patrick	714-293-2792, patsharples@att.net	
119	HAVE	OC	Anaheim	FOR LEASE Industrial	Industrial space from 2,400 sf to 8,400 sf nr Euclid & Lincoln. (SO 3%)	Fm \$0.53 to \$0.58 /sf gross	Sharples, Patrick	714-293-2792, patsharples@att.net	
120	HAVE	OC	Anaheim	FOR LEASE Office	Office space 1,012 sf, No CAM, No NNN. (SO 3%)	\$1,105 /mo	Sharples, Patrick	714-293-2792, patsharples@att.net	
121	HAVE	OC	Stanton	FOR LEASE Office	Office space from 949 sf to 1,084 sf. (SO 3%)	Fm \$0.95 sf	Sharples, Patrick	714-293-2792, patsharples@att.net	
122	HAVE	OC	Santa Ana	BusOp	Sabores Mexican Grill w/ Alcohol Lic., nr South Coast Plaza, \$237k gross. (SO \$5,000)	\$ 150,000	Sharples, Patrick	714-293-2792, patsharples@att.net	
123	WANT	OC	BP, Full, GG, Anh, Stn	Building	For a Church for 250 with parking for 100 cars.	\$ -	Sharples, Patrick	714-293-2792, patsharples@att.net	
124	WANT	LA, OC	Full, GG, Anh, La Mirada, SanteFe Springs	Building	Office, Multi-tenant for 1031X.	Up to \$900k	Sharples, Patrick	714-293-2792, patsharples@att.net	
125	WANT	OC	Upscale Area	Land or Buildings	For a School, Min 30,000 sf building (Undeveloped land OK) for 250 students w/ 2 playgrounds.	Up to \$6m	Sharples, Patrick	714-293-2792, patsharples@att.net	
126	WANT	LA, OC		Buildings	Office, Industrial or Medical, Buyer approved to \$3.8m. Wants at least 7% CAP & min 80% occupied.	Up to \$3.8m	Sharples, Patrick	714-293-2792, patsharples@att.net	
127	WANT	LA	Long Beach	Building	8,000 to 16,000 sf Medical Building, near Long Beach Memorial Hospital.	Up to \$2.5m	Sharples, Patrick	714-293-2792, patsharples@att.net	
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9	WANT	LA, OC, Inland Empire		Buildings	SFR & Condo Distressed Properties (i.e. that cannot qualify for a loan or lacks permits. Listing Broker keeps full commission.	Up to \$500k	Stirling, Scot	951-848-6144, scot@actionreservices.com	
129	HAVE	AZ	Dolan Spings	Land	2 Contiguous buildable lots, 1.8 ac each, nr Hwy 93 nr Hoover Dam. (SO 3%)	\$ 40,000	Sukla, Harry	714-892-6722 prptyunl@aol.com	
130	WANT	LA, OC		Building	Strip center, 4 units and up that needs Rehab or has management problems.	Up to \$1m	Sukla, Harry	714-892-6722 prptyunl@aol.com	
131	HAVE	OC	Santa Ana	Land	26,000 sf Commercial Corner on Tustin Ave nr Catalina. (SO3%)	\$ 599,000	Wagstaff, Mel or DeJong, Michael	714-921-1398, mel.wagstaff@gmail.com or 714-693-7006, mjdejong@sbcglobal.net	
132	HAVE	SB	Fontana	Land	32 unit Condo Tract w/ TTM (REO). (SO3%)	\$ 850,000	Wagstaff, Mel or DeJong, Michael	714-921-1398, mel.wagstaff@gmail.com or 714-693-7006, mjdejong@sbcglobal.net	
133	HAVE	Kern	Bakersfield	Land	2 Commercial Pads on I-5 Fwy at Stockdale Hwy offramp. (SO3%)	\$ 500,000	Wagstaff, Mel or DeJong, Michael	714-921-1398, mel.wagstaff@gmail.com or 714-693-7006, mjdejong@sbcglobal.net	
134	HAVE	SB	Fontana	Land	Multiple Commercial Pads (SO3%)	\$650,000 each	Wagstaff, Mel or DeJong, Michael	714-921-1398, mel.wagstaff@gmail.com or 714-693-7006, mjdejong@sbcglobal.net	
135	HAVE	So Cal	Colton	Land	6.5 ac Commercial Corner (SO3%)	\$ 1,700,000	Wagstaff, Mel or DeJong, Michael	714-921-1398, mel.wagstaff@gmail.com or 714-693-7006, mjdejong@sbcglobal.net	
136	HAVE	OC	LaHabra	Land	20,000 sf Commercial Corner (SO 3%)	\$ 675,000	Wagstaff, Mel or DeJong, Michael	714-921-1398, mel.wagstaff@gmail.com or 714-693-7006, mjdejong@sbcglobal.net	
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9	HAVE	SB	Rialto	Land	2 ac on Foothill Blvd. (SO 3%)	\$ 819,000	Wagstaff, Mel or DeJong, Michael	714-921-1398, mel.wagstaff@gmail.com or 714-693-7006, mjdejong@sbcglobal.net	
138	WANT	Inland Empire		Land	Any Zone	Up to \$5m	Wagstaff, Mel or DeJong, Michael	714-921-1398, mel.wagstaff@gmail.com or 714-693-7006, mjdejong@sbcglobal.net	
139	WANT	CA		Land	Commercial Corners, any size for various uses.	\$ -	Wagstaff, Mel or DeJong, Michael	714-921-1398, mel.wagstaff@gmail.com or 714-693-7006, mjdejong@sbcglobal.net	
140	WANT	CA		Land	Commercial Corners, any size for various uses.	\$ -	Wagstaff, Mel or DeJong, Michael	714-921-1398, mel.wagstaff@gmail.com or 714-693-7006, mjdejong@sbcglobal.net	
141	HAVE	SB	Rialto	Land	.67 Acres for Retail Development	\$ 350,000	Walswick, Gary	714-336-1678, GWalswick33@aol.com	
142	WANT	CA, AZ, NV		All Types Commercial	Distressed Properties.	Up to \$25m	Walswick, Gary	714-336-1678, GWalswick33@aol.com	
143	WANT	So Cal		Vendor for Title Services	Clients for Lawyers Title Company's DENNIS WILSON TEAM: 24 Years Experience in all types of Title Transactions. Over 73,000 closed. Cell 714-392-5649. GO TO: <a href="http://www.title4u.com">www.title4u.com</a> for online property profiles.	\$ -	Wilson, Dennis; Gallogly, Danielle	888-579-8454, 714-392-5649, dennis@title4u.com, danielle@title4u.com	
144	WANT	SB		Vendor for Escrow Service	Clients for Orange Community Escrow Service: 30 Years Experience in Commercial, Land, Bus Ops, Estate Escrows & Exchanges. We do double escrows. Call for details	\$ -	Woodward, Nancye	714-288-6300 #3301, nancye@orangece.com	
145	WANT	So Cal	San Bernardino City	BusOp, Buildings & Land	Hospitals / Nursing Homes	Up to \$10m	Woodward, Nancye	714-288-6300 #3301, nancye@orangece.com	
146	WANT	LA, OC, SB, SD			Private Lender fn 100% Budge Loans fn flips. Have Investments, Need Funds	\$ -	Woodward, Nancye	714-288-6300 #3301, nancye@orangece.com	
147	WANT	So Cal		Land	FINISHED LOTS, Min 200 - 400 Lots, each 6,000 - 7,500 sf, R1, R2, R3 Zoning. Buyer to build spc housing.	Negotiable	Woodward, Nancye	714-288-6300 #3301, nancye@orangece.com	
148	HAVE	LA	Wilmington	Units	Duplex plus SFR. (SO 3%)	\$ 375,000	Wygatsch, Anita	714-557-1270, comexpro@aol.com	
149	HAVE	RV	Winchester	Land	8.51 ac for development. (SO 3%)	\$ 1,299,000	Wygatsch, Anita	714-557-1270, comexpro@aol.com	

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150	HAVE	OC	Laguna Beach	Unit	Condo 1br/1ba. (SO 3%)	\$ 650,000	Wygatsch, Anita	714-557-1270, comexpro@aol.com	
151	WANT	OC		Land	Infill for SFR's, min 10 lots.	\$ -	Wygatsch, Anita	714-557-1270, comexpro@aol.com	
152	WANT	OC		Land	1+ ac Signalized corners for building Gas Station, Car Wash or RETAIL.	\$ -	Wygatsch, Anita	714-557-1270, comexpro@aol.com	
153					<b>ITEMS DROP OFF THE LIST AFTER 60 DAYS.</b>		ZZZZ		
154					<b>ANY CORRECTIONS OR ADDITIONS MUST BE RECEIVED BY NOON THE DAY AFTER THE MEETING. Use email on line 8.</b>		ZZZZ		
155					<b>To request a ROSTER: Use email on line 8.</b>		ZZZZ		